

# TS-INDUSTRY WATCH

A Newsletter by Industries & Commerce Department, Government of Telangana

#### **IN THIS ISSUE**

Page 1. From Principal Secretary's Desk, Logistics and Food Processing Policies

Page 2. Events and Webinars

Page 3. Investments

Page 4. District Industries Centres, TIHCL and FTCCI join hands, Entrepreneur Watch



Shri K Chandrashekar Rao Hon'ble Chief Minister



**Shri K T Rama Rao** Hon'ble Industries Minister

## FROM PRINCIPAL SECRETARY'S DESK



Mr. Jayesh Ranjan, IAS Principal Secretary, ITE&C & Industries Dept., Government of Telangana

I am happy to unveil this October 2021 newsletter. Recently, we have launched two new policies in the State. These are Food Processing & Preservation Policy and Logistics Policy. The Logistics Policy will help in creation of new infrastructure facilities such as godowns, cold storages, logistics parks etc. and attract major investments in the State. Similarly, The Food Processing & Preservation Policy will help the sector to grow rapidly by providing several incentives to entrepreneurs as well as support in skill development and technology upgradation.

I am also proud to share that recently we have attracted some major investments to the State. Kitex Group, which is the world's second largest manufacturer of kids apparel, has chosen to set up their manufacturing units in Telangana. Triton EV, Ivanhoe Cambridge and Gokaldas Images have also chosen to invest in our State. We have also attracted three investors to set up jute mills in Warangal, Sircilla and Kamareddy.

This quarter, we have inaugurated the newly built facilities of Pokarna Engineered Stone Ltd, Premier Energies in E-City and Goldman Sachs in Knowledge City. Also, the French Gourmet flavourings company Monin has decided to double its initial investment in the State from Rs. 100 Cr. to Rs. 200 Cr. These developments reflect the positive investor confidence in our State and we hope to continue this growth momentum.



### Logistics and Food Processing Policies launched

#### **Telangana State Logistics Policy – 2021-26 highlights**

With an aim to provide international market to Agri & Industrial goods produced in Telangana, the State Govt. has introduced Telangana State Logistics Policy. This policy will attract investments worth Rs. 10,000 Cr. and create three lakh employment opportunities in Logistics Sector.

- Aims to develop infrastructure facilities like Godowns, Cold storages, Dry Ports, Truck dock parking. Dry Port (Multi-Modal Logistics Park) to be set up in 1400 acres
- Two integrated container depots to be set-up to promote exports and ten Integrated Logistics Parks to be developed across the State
- Strengthening of high-capacity commercial fleet in State
- Various Incentives under the policy, custom benefits for mega investment projects
- Assistance for technology upgradation, improved service delivery and promoting innovation
- Centre of Excellence for skill development to be established



#### Telangana State Food Processing and Preservation Policy (T-FAPP) – 2021 highlights

With an aim to provide value addition to the increased food produce due to irrigation projects such as Kaleshwaram, better pricing for the farmers and availability of quality products for consumers, the State Govt. has launched the Telangana State Food Processing and Preservation Policy. The policy will attract Rs 25,000 crore investments and provide employment to 70,000 people directly and three lakhs indirectly.

- The government will create special food processing zones across 10,000 acres by 2024-2025
- Each zone min. 500 acres and will include common infrastructure for warehousing, logistics and waste management
- 20% area in the zones will be developed in plug and play format. Preference will be given to FPOs, Start-ups, Women groups and vulnerable sections of the society
- Units establishing in the TSFPZs will get special incentives such as special power tariffs, relief from APMC fee, preferential land rates and enhanced interest subsidies
- Redefinition of mega projects in food processing sector to 100 Crore capital investment and above. Units making procurement of more than Rs 500 Cr per annum of agriculture and allied produce from the state to also be classified as mega projects

### **Events and Webinars**

#### **National Handloom Day Celebrations**

Shri KT Rama Rao, Minister for MAUD, I&C, and ITE&C participated in the National Handloom Day celebrations in Hyderabad on 7th August. Hon'ble Minister visited the stalls set up on the sidelines of the event and interacted with the weavers. Shri KT Rama Rao said "Telangana is setting an example in promoting handloom and supporting weavers through a number of initiatives, especially during the Covid-19 pandemic. On this day, let us all commit ourselves to empowering Telangana weavers and promoting the use of handloom products."





### FTCCI Conference on Decoding TS- Food Processing and Preservation Policy (T-FAPP) 2021

FTCCI organized a Conference on Decoding Telangana State– Food processing and Preservation Policy (T-FAPP) 2021 with the Rapid Industrialization in Food and Agri Sector on 3rd September, 2021.

Sri Somesh Kumar, IAS, Chief Secretary, stated that the new food processing policy primarily aims to provide value addition and better pricing for the farmer. It also ensures that the consumer gets good quality product. He informed that lands have been identified in each district for setting up of Food Processing Zones which will include common facilities like cold storage, quality testing laboratories etc.

Sri Jayesh Ranjan IAS., Principal Secretary, I&C Dept., took questions from the participants and clarified their doubts. Sri K. Bhasker Reddy, President, FTCCI expressed his gratitude towards the government for announcing the much-awaited policy in July and said that with this support the food processing industry will become largest after IT and Pharma in the State. Sri Akhil Kumar Gawar, Advisor, FTCCI Agro Food processing & Rural Dev. Committee & Director, TSFPS gave detailed presentation on the policy.



### Tata Boeing Aerospace delivers 100th fuselage for AH-64 Apache Combat Helicopter

Tata Boeing Aerospace Limited (TBAL) announced the delivery of the 100th fuselage for the AH-64 Apache combat helicopter to Boeing from its state-of-art manufacturing facility in Hyderabad on 23rd July.

Shri KT Rama Rao, Minister for MAUD, I&C, and ITE&C and senior officials from Boeing and Tata Advanced Systems (TASL) were present to mark the delivery milestone. The minister said, "This is a proud moment for Telangana, and a noteworthy step in the growth of India's aerospace and defence manufacturing. Our government is committed to providing all support necessary to make the state a preferred destination for global aviation and defence manufacturers." Salil Gupte, president, Boeing India, said, "Tata Boeing Aerospace Limited is an example of Boeing's commitment towards Aatmanirbhar Bharat and the co-development of integrated systems in aerospace and defence not just for India, but for the world.



FTCCI Discussion on Understanding the Challenges of Exporters and way forward FTCCI organized a Round Table Discussion on Understanding the Challenges of Exporters and the way forward on 2nd September, 2021 at Federation House.

Sri K. Bhasker Reddy, President, FTCCI thanked the Government for allowing production even during the lockdown which benefitted exporters. Sri Jayesh Ranjan, IAS, Principal Secretary, I&C, ITE&C depts., mentioned that the Central Govt. has set a target of \$2 trillion exports by the year 2030. Sri Somesh Kumar, IAS, Chief Secretary, informed that the Govt. has proactively taken series of measures to increase consumption in the State which has resulted in impressive growth compared to pre-lockdown levels.

Members expressed concern about container shortage and raised issue of GST refund for capital goods. They also requested for a dedicated international courier cargo clearance facility at RGIA, notifying a town for export excellence, setting up of another Inland Container Depot and a world class mega industrial park to boost exports.



### Indian Direct Selling Association Annual Survey Release

Indian Direct Selling Association (IDSA) released its Annual Survey 2019-20 for Direct Selling in India, by way of a virtual event on July 16, 2021. As per the Annual Survey 2019-20, the Indian Direct Selling industry generated a gross turnover of Rs. 16,776 Crores, registering a 28% year-on-year growth.

Sh. Som Parkash – Hon'ble Minister of State for Commerce & Industry, GOI, released the Annual Survey and congratulated IDSA on completing its 25 years of working for the cause of Direct Selling in India. Addressing the virtual event, Sh. Jayesh Ranjan, IAS – Principal Secretary, Industries and IT, Govt. of Telangana, highlighted the importance of industry associations like IDSA and their role as a bridge connecting the industry and the government. The Principal Secretary also mentioned that Telangana was amongst the first few states in India to have notified the state specific Direct Selling guidelines after the notification of Central Direct Selling Guidelines in 2016.

The event was also addressed by Sh. Rajinder Garg – Hon'ble Minister for Food, Civil Supplies and Consumer Affairs, Government of Himachal Pradesh and office bearers of IDSA.



#### CIITS-FOODBIZ 2021

CII Telangana in association with Govt. of Telangana organized the 1st edition of its flagship event: CII TS-FOODBIZ 2021 on 27 – 28 August 2021 with the theme "Rejuvenating Innovation and Challenges in Agriculture, Food Processing and Allied Sectors in Pandemic and Beyond".

Addressing the Inaugural Session, Smt. Pushpa Subrahmanyam, IAS, Secretary, Ministry of Food Processing Industries, Gol congratulated the Govt. of Telangana for a positive policy framework and mentioned that through National Food Processing Policy, the Central Govt. aims to invest INR 30,000 crore in the sector in next 5 years.

Mr Jayesh Ranjan, IAS, Principal Secretary, ITE&C, I&C depts., stated that Telangana is counted as one of the major food producer States in the country. The policy aims to create 10,000 acres of Special food processing zones across 9 districts with special buffer zones to support the additional 53 lakhs acres brought under irrigation till 2024-25.



### **Investments**

#### **Kitex Group**

Govt. of Telangana and Kitex Group entered into an MoU on 18th Sept. The world's 2nd largest manufacturer of kids apparel, Kitex Group, has chosen Kakatiya Mega Textile Park in Warangal and Sitarampur in RangaReddy for setting up of their integrated fibre to apparel manufacturing units with an investment of Rs. 2,400 Cr. The units will generate direct employment for 22,000 and indirect employment for 18,000 people, mostly women.



#### **Gokaldas Images**

Sri. KT Rama Rao laid the foundation stone for Gokaldas Images Apparel Factory at Sircilla Apparel Park. Gokaldas will set up a 500-machine stitching unit which will make men's and women's garments, giving employment to 1000 local people. Gokaldas Images MD Sumir Hinduja, Handlooms & Textiles Director Shailaja Ramaiyer and TSIIC MD Narasimha Reddy were also present at the occasion.



#### **Pokarna Engineered Stone Ltd**

Ministers Sri. KT Rama Rao, Smt. Sabitha Indra Reddy and Sri. E. Dayakar Rao inaugurated the state-of-art Pokarna Engineered Stone Ltd. – Quantra Quartz manufacturing facility in Mekaguda village, RangaReddy. The new facility built with an investment of Rs. 500 Cr. is spread over 160,000 sqm. has a built-up area of 6 lakh sqft. The new plant has created 500 direct and 3,000 indirect jobs.



#### **Triton EV**

Govt. of Telangana signed an MoU with Triton EV – a leading US based Electric Vehicle company. The company will be investing Rs. 2,100 Cr. to establish an ultra-modern EV manufacturing unit at NIMZ, Zaheerabad in Sangareddy district. Triton will be able to make over 50,000 sedans, semi-trucks, luxury SUVs, e-rickshaws and other electric vehicles within five years of starting its operations and create 25,000 jobs.



#### Monin

The French gourmet flavourings company Monin has decided to double its investment in Telangana to Rs. 200 Cr for setting up the first phase of its manufacturing plant in Telangana. This decision will give a big fillip to the food processing Industry in Telangana. The company, which had inked an MoU with the Telangana government in 2018 for investing Rs 100 crore in a facility, has now acquired 40 acres of land in Gunthapally village of Sangareddy district for setting up a manufacturing facility that is slated for completion by 2023.



#### **Goldman Sachs**

IT and Industries Minister Sri. KT Rama Rao inaugurated the Goldman Sach's new office located at Salarpuria Sattva Knowledge City, Hyderabad. The office is expected to grow to 800 employees by 2021 end and 2,500 by 2023. David M Solomon, Chairman and CEO, Goldman Sachs, said that their new office will serve as a crucial innovation hub for a wide range of businesses.



#### Ivanhoe Cambridge

Real Estate company, Ivanhoe Cambridge, Canada is investing USD 100 Mn in Genome Valley, for creation of 1 Mn sft. lab space. This is one of the first such transactions by a pension fund in the life sciences real estate segment in South Asia and shall set a benchmark for the sector in India.



#### **Malabar Gold & Diamonds**

Malabar Gold & Diamonds will establish a gold and diamond jewellery manufacturing unit along with a refinery in Telangana with an estimated investment of Rs. 750 Crores. This new investment will create employment for about 2500 people in the state.



#### **Premier Energies**

Ministers Sri. KT Rama Rao and Smt. Sabitha Indra Reddy inaugurated the state-of-art manufacturing facility of Premier Energies for solar modules and cells at E-City in Hyderabad. This was the second leg of the company's Rs 1,000 crore investment which was announced four years ago. Premier Energies Founder & Chairman Surender Pal Singh, MLC Smt. Vani Devi, Prl Secretary Sri. Jayesh Ranjan and VCMD TSIIC Sri. Narasimha Reddy also participated.



#### MoUs to set up Jute Mills

MoUs were signed on 17th Sept. for setting up of three Jute mills creating 10,400 direct jobs. Gloster Ltd. to invest Rs. 330 Cr. for setting up a jute mill in Warangal. MBG Commodities will invest Rs. 254 Cr. to set up a modern mill in Sircilla and Kaleshwaram Agro Pvt. Ltd. will invest Rs. 303 Cr. to establish a jute mill in Kamareddy.



### **District Industries Centres**

#### Vikarahad

**Profile:** Vikarabad District is carved out from the erstwhile Rangareddy District, sharing its boundaries with Sangareddy, Rangareddy, Mahbubnagar districts and the state of Karnataka. The major crops from this district are Cotton, Maize, Pulses, Chilli, Ground Nut, Paddy, Wheat, Sugarcane, Turmeric and Vegetables. The major mineral resources in the district include Limestone, Laterite, Quartz, Feldspar, Fullers Earth, Limestone slabs, Road Metal, Gravel and Ordinary Earth. Other resources include milch animals and fisheries.

Present Scenario: According to TS-iPASS, Stone crusher units are playing a major role in the district in terms of units, investment and employment. It is observed that manufacturing of explosives, detonators and fuses has second highest investment with ₹9.4 Cr involving only 2 units. Total 124 newly approved units are there in this district. 19 persons are employed per Rs.1 crore of investment, on average. The main industries in the district include dal mills, stone crushers, manufacturing of explosives, detonators, fuses, dry coal processing, engineering and fabrication, mineral processing and rice mills.

#### Wanaparthy

**Profile:** Wanaparthy District is carved out of Mahabubnagar. It is a famous historical site in Telangana and had served as capital of Wanaparthy Samsthanam. The district has one revenue division of Wanaparthy and is sub-divided into 14 mandals. The major mineral resources in the district include Limestone, Laterite, Feldspar, Road Metal, Gravel and Ordinary Earth. Other resources include milch animals and fisheries. The major crops in the district include Rice, Jowar, Maize, Red gram, Green gram, Black gram, Bengal gram, Groundnut, Sunflower, Chillies, Sugarcane, Cotton and Horticulture.

**Present Scenario:** According to TS-iPASS, cardboard or corrugated box and paper product units are playing a major role in the district in terms of investment. Employment and number of units are dominated by Rice mills. There are a total of 20 newly approved units in the district. 19 persons are employed per Rs.1 crore of investment, on average. The main industries in the district include paper products, rice mill, solar power generation, power looms, dairy products and ready mix cement concrete.

# TIHCL and FTCCI join hands



On July 5th 2021, The Telangana Industrial Health Clinic Limited (TIHCL) and the Federation of Telangana Chambers of Commerce and Industry (FTCCI) has entered into an agreement to assist micro and small enterprises (MSEs). The partnership aims to assist MSEs in stress through awareness programs, sharing of resources, and help improve the financial discipline of the enterprises. The agreement was signed by FTCCI president Ramakanth Inani and TIHCL MD and CEO D.V. Suresh Kumar.

#### liquid propulsion engine and KALAM-5, a solid propulsion engine. They have also successfully manufactured a 100% 3D-Printed Cryogenic rocket engine named Dhawan-1. Completely made in India using a superalloy, this is a revolutionary approach to building the most complex rocket engines, besides being a highlight innovation of Skyroot. Generally, cryogenic and liquid rocket engines operate by injecting the fuel and oxidizer into a combustion chamber and providing the desired thrust. Conventionally cryogenic engines contain hundreds of parts and take at least two years to manufacture, but by 3D printing, the team at Skyroot could build it as a single unit in two days. This enables faster and cheaper production, besides reducing the material wastage. Also, it increases the quality by reducing the number of individual parts that could otherwise have individual manufacturing defects. It also saves time during inspection. As number of components are significantly reduced, assembly and integration errors are thereby also minimized. The team has been able to reduce the number of components and lead time by over 95%, and cost savings by 70% through 3D printing.



Skyroot Aerospace has also become the first private company to formally enter into an agreement with the Indian Space Research Organisation (ISRO) to get access to their facilities and expertise for the development and testing of subsystems and systems of space launch vehicles. Skyroot is building the Vikram series of rockets to carry small satellites into space. The first launch vehicle in the series, Vikram-1 is scheduled to be launched in 2022. The startup has already test-fired its solid propulsion rocket engine named Kalam-5, whose bigger version will power its rockets.

The company has raised \$11 million in its series A round of funding. Recently, Daka, co-founder and COO of Skyroot said, "We intend to raise \$40 million more to fund our aggressive growth plans over the next few years."

Contact Details: VS Kiran C, Lead, R&D and Strategy E-mail: cvskiran@skyroot.in Tel: +91 94412 77890

## Entrepreneur Watch

Hyderabad-based space startup Skyroot Aerospace Pvt. Ltd. is a National-Award winning Start-up founded by former ISRO scientists, Pawan Kumar Chandana, Naga Bharath Daka and Vasudevan Gnanagandhi as well as a small group of entrepreneurs, including CureFit founders Mukesh Bansal and Ankit Nagor. Established in 2018, Skyroot Aerospace Pvt. Ltd. became the first Indian private company to build and test multiple home-grown rocket engines.

The Skyroot team makes rockets lighter, faster and more efficient by using various advanced manufacturing techniques like 3D-Printing and ultra-high strength carbon composite materials. Skyroot has successfully tested a majority of the components and systems, particularly the RAMAN



Shri K T RAMA RAO, Minister for Industries & Commerce, E-mail: min\_ktr@telangana.gov.in

Tel: 040-2345 3233, 2345 0455

Shri JAYESH RANJAN, IAS
Principal Secretary, Industries &
Commerce Department
E-mail:
prlsecy-inds@telangana.gov.in
Tel: 040-2345 4449, 2345 2985

Shri D. KRISHNA BHASKAR, IAS Director of Industries E-mail: coi.inds@telangana.gov.in Tel: 040-2344 1666 Ms. VATSALA MISHRA
Director (OSD to Prin. Secy
Industries & Commerce Dept)
E-mail:
dir-osd-ind@telangana.gov.in
Tel: +91 88601 05064